

NAI Mexico Full Coverage



Market Trends:

Industrial

Matamoros	3Q 2015	3Q 2016	3Q 2017	Annual Trend
Total Industrial Space Available (SF)	1.68 M	1.47 M	1.63 M	↘
Vacancy Rate (%)	9.70%	8.50%	8.77%	↘
Asking Lease Rates (Class A - US/SF/Month)	\$36-\$46	\$36-\$46	\$36-\$40	↔
Under Construction (SF)	0	0	0	↔

Opportunities for Tenants:

Changes in Leasing Conditions

Matamoros	3Q 2015	3Q 2016	3Q 2017	Annual Trend
Free Rent (Months)	1 - 2	1 - 2	1 - 2	↔
Tenant Improvement Allowance	1	1	1 - 3	↗
Developer TI's amortization	Yes	Yes	Yes	↔
Annual Rental Escalations	USCPI	USCPI	USCPI	↔

Major Industrial Transactions

Company Name	Type	Size

See more information

How Can NAI Support Your 2017 Plan?

Mexico vs. Home Country Comparison Analysis | Total Occupancy Cost Comparison Analysis | Mexico Relocation | Site Selection | Valuation | Sale Lease Back | Lease Recast | Lease vs Purchase | Construction / Tenant Improvements