



Scope of Services Corporate Overview



OUR COMPANY

NAI Mexico is a member of NAI Global, a Top 3 global leader in Real Estate Advisory consisting of a network of +375 local offices and +6,000 local market leaders worldwide.

With **more than 27 years leadership in Mexico**, NAI provides brokerage, construction, capital markets and business intelligence for any type commercial real estate project nationwide and throughout Latin America.

NAI Mexico supports Mexican and global clients via **13 strategically located offices** offering a diverse range of services in the following sectors:



INDUSTRIAL



OFFICE



RETAIL



HOSPITALITY



OUR TEAM

Our team is composed of veteran advisors in every market. Our mission is to perform to be the central point of coordination for corporate real estate services for global clients across Mexico and Latin America.

BROKERAGE SERVICES

Tenant/Buyer Representation

- Site Selection
- Financial Analysis
- Negotiations & Closing
- Lease vs Purchase

Landlord/Seller Representation

- Specialty Practices
- Industrial
- Office
- Retail Hospitality

Capital Markets

BUSINESS INTELLIGENCE

RE Advisory: Owner

- Competition Analysis
- Construction Projections
- Global Marketing Planning

RE Advisory: Tenant/Buyer

- Multi-City Comparisons
- Business Climate
- Gov. Incentives
- Labor Rate
- Infrastructure
- Transportation
- Real Estate Costs

Site Selection Advisory

- Industrial
- Offices
- Retail
- Hospitality

CAPITAL MARKETS

Sales

- Portfolio Sales & Acquisitions
- Single Building Sales & AC

Sale Leaseback

- Financial Engineering
- Investor Bid Process

Owner Capital Raise

- Infrastructure Funding
- Project Master Planning
- Construction & Development

Joint Venture

- Investor Partner Identification
- Financial Engineering
- Partnership Negotiation

NAI MEXICO BUILD

Project Management

Architectural Design

Engineering

Master Planning

- Site & Infrastructure
- Industrial Park
- Stand Alone Facilities
- Mixed Use

Budgeting & Proforma

- Industrial Park
- Stand Alone Facilities
- Mixed Use

Infrastructure Analysis

Permits/Entitlements

Environmental Services

Construction Management

Development Services

SUPPLY CHAIN SOLUTIONS

Supply Chain Strategy

- Operations Relocations
- Network Modeling
- Global Site Selection
- Incentives Negotiation

Logistics Services

- Logistics Modeling
- Strategy Evaluation

Facility Design

- Manufacturing
- Distribution
- R&D

Best Shore Sourcing

Turnkey Project Management

FREE TRADE ZONE ANALYSES

North American / Global Trade Corridor Assessment

Site Selection

- Identification
- Comparative Analyses

Facilities

- Audit
- Budgeting

Economic Benefit Analyses

- Customs Comparison
- Total Cost of Occupancy

OUR SERVICES

We guarantee to provide your management team:

- ▶ A seamless process from planning to implementation.
- ▶ A program tailored for each company's specific requirements.
- ▶ A web-based project management format ensuring 24/7 accountability to all decision makers.

OUR CLIENTS

alcatel ALCOA AMPAD

BLACK+DECKER BOMBARDIER BOSE

Campbell's CAT CHRYSLER

Deloitte. DELPHI

Dickies EMERSON FORMICA

freescale semiconductor GE Gillette

GRAINGER Johnson Controls Kellogg's

LEVITON MATTEL motorola a lenovo company

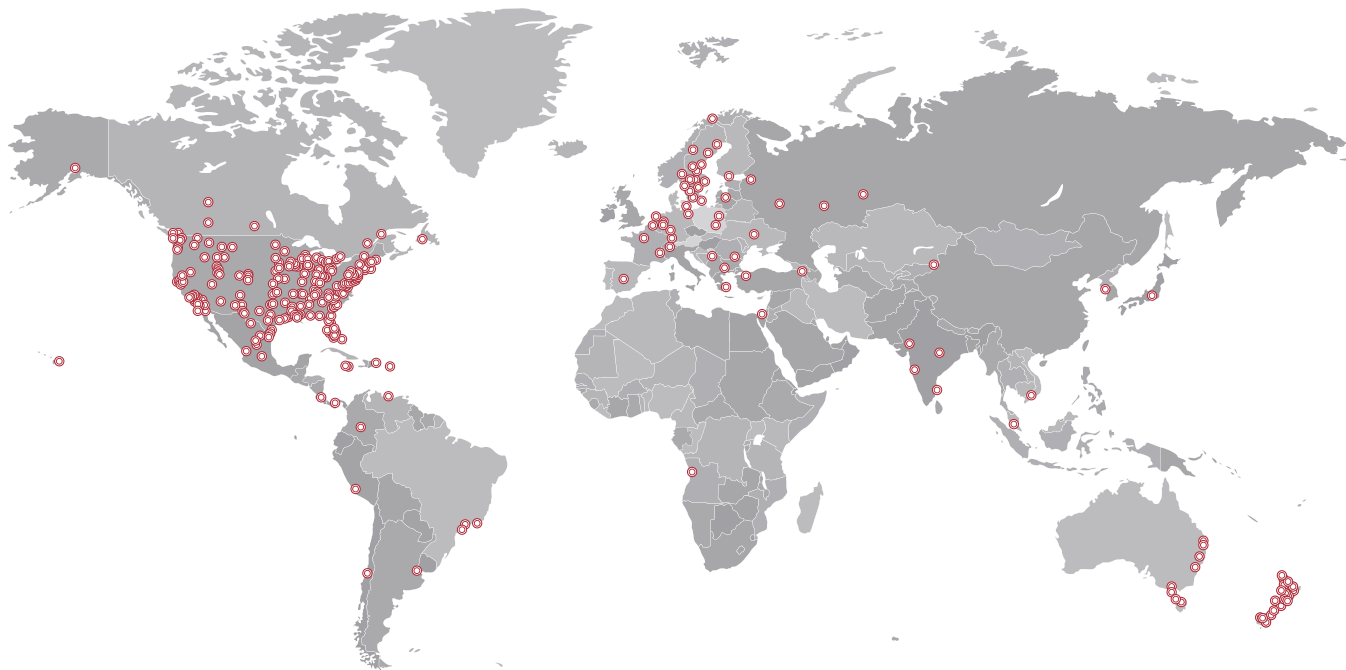
Panasonic Remy Rubbermaid

SAMSUNG SANMINA-SCI SANYO

Scripto SIEMENS SONOCO

SONY Teleflex TOYOTA

tyco United Technologies



NAI Global Worldwide Coverage

NAI Mexico Offices

Corporate Offices

Blvd. Agua Caliente #10611, PB
Edif. Centura, Col. Aviacion
Tijuana B.C. 22420

Guadalajara | Guanajuato
Juarez | Matamoros | Mexicali
Mexico City | Monterrey
Nuevo Laredo | Queretaro
Reynosa | Saltillo | San Luis
Potosi | Tijuana

NAI Global International Offices

North America

Canada | Mexico | USA

Latin America & Caribbean

Argentina | Bahamas | Belize
Brazil | Chile | Colombia
Costa Rica | Jamaica |
Mexico | Panama | Peru

Asia-Pacific

Australia | China | Indonesia
Korea | New Zealand | Taiwan

Europe & The Middle East

Albania | Austria | Belarus
Bosnia & Herzegovina
Bulgaria | Croatia | Czech
Republic | France | Georgia
Germany | Greece | Italy
Kosovo | Latvia | Luxembourg
Montenegro | Netherlands
North Macedonia | Poland
Romania | Saudi Arabia
Serbia | Slovenia | Switzerland
United Arab Emirates | Ukraine