



## Valuation & Consulting Services Latin America and The Caribbean

The NAI Global LAC Valuation team comprises a group of fully qualified appraisers, committed to excellence and the highest standard of professional practice.

**9 offices in Latin America & The Caribbean**, enable each of the appraisers to have invaluable access to information as well as local market knowledge.

The Appraisal team has the geographic coverage to meet companies needs and allows clients to make decisions based on accurate, timely and proper information.

The team has been involved in multiple valuations on different types of properties throughout the region, including many of the prime office buildings, industrial warehouses, hotels, resorts, shopping centers and land.

### For more information

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## The Appraisers



**NAI**Argentina

**Gladys Arca**

Architect, RICS candidate.  
Certified to ISO 9001-2008



**NAI**Gaviria

**Alejandro Gaviria**



**NAI**Mexico

**Gary Swedback**



**NAI**Bahamas Realty  
Commercial

**Robin Brownrigg**



**NAI**Sarrà

**Sebastian Carter**

Certified to ISO 9001-2008



**NAI**Panama

**Denise Kardonski**



**NAI**Cayman

**Jeremy Hurst**



**NAI**Jamaica

**Gordon Langford**

MRICS.

## Why LAC Valuation Team?

### Coverage:

The NAI Global LAC Team can provide valuations services in most of the Latin America and Caribbean countries, with significant skills and most importantly, local knowledge.

### Extensive Track Record:

The NAI Global client list and track record reflect the experience of the premier valuation and consulting team in Latin America and The Caribbean.

### Integration = Accurate Valuation:

The NAI Global LAC experienced valuation team maintain their close working relationships with our market leading brokerage and construction teams to ensure accuracy.

### International Standards:

Our appraisals meet international standards including RICS, ISO 9001, which ensures technically superior appraisals

# Track Record Valuation 2013 to 2015

Country	NAI Firm	Highest Market Value in 2013 /2015	International Cients
Argentina	NAI Argentina	more than USD 80M	AGFA; BCRA; Bank of America; Banco Supervielle; Colortex; JWT; L'Oreal Banelco ; Renault Argentina
Brasil	NAI Dworking	more than USD 600M	Mercedes-Benz; Continental; Acelor Mital; Bayer; BP Energy; Laureate; Chiesi; Credit Suisse; Ericsson; Faber Castell
Mexico	NAI Mexico	USD 93M	WP Carey, Fortress Capital, Eaton
Bahamas	NAI Bahamas Realty Commercial	USD 54M	Hutcheson Whampoa, Esso, McDonalds
Puerto Rico	NAI Puerto Rico	USD 40M	USPS, Scotiabank, Capital Crossing, Toshiba, Lamar
Chile	Nai Sarrà	USD 21M	LATAM Airline Group
Jamaica	NAI Jamaica	US\$230 million (Single) US\$193 million (Portfolio)	Blue Diamond Hotels, Karisma Hotels, Bank of Nova Scotia, CIBC-First Caribbean Bank



# Our Clients

