

NAI Mexico Full Coverage



Market Trends:

Industrial

Reynosa	1Q 2015	1Q 2016	1Q 2017	Annual Trend
Total Industrial Space Available (SF)	3.20 M	1.34 M	1,77 M	✓
Vacancy Rate (%)	10.00%	5.12%	5.70%	✓
Asking Lease Rates (Class A - US/SF/Month)	\$34-\$38	\$38-\$44	\$41-\$44	↔
Under Construction (SF)	440,000	120,000	144,516	✓

Opportunities for Tenants:

Changes in Leasing Conditions

Reynosa	1Q 2015	1Q 2016	1Q 2017	Annual Trend
Free Rent (Months)	1 - 2	1 - 2	1 - 2	↔
Tenant Improvement Allowance	2 - 3	2 - 3	2 - 3	↔
Developer TI's amortization	Yes	Yes	Yes	↔
Annual Rental Escalations	USCPI	USCPI	USCPI	↔

Major Industrial Transactions

Company Name	Type	Size
Corning	Lease	530,090 SF
Ibarra	Lease	126,452 SF
Kongsberg Automotive	Lease	73,710 SF

See more information

How Can NAI Support Your 2017 Plan?

Mexico vs. Home Country Comparison Analysis | Total Occupancy Cost Comparison Analysis | Mexico Relocation | Site Selection | Valuation | Sale Lease Back | Lease Recast | Lease vs Purchase | Construction / Tenant Improvements