

NAI Mexico Full Coverage



Market Trends:

Industrial

Matamoros	1Q 2015	1Q 2016	1Q 2017	Annual Trend
Total Industrial Space Available (SF)	2.00 M	1.68 M	1.63 M	↓
Vacancy Rate (%)	10.00%	9.70%	8.77%	↓
Asking Lease Rates (Class A - US/SF/Month)	\$36-\$46	\$36-\$46	\$36-\$40	↔
Under Construction (SF)	150,000	0	0	↓

Opportunities for Tenants:

Changes in Leasing Conditions

Matamoros	1Q 2015	1Q 2016	1Q 2017	Annual Trend
Free Rent (Months)	1 - 2	1 - 2	1 - 2	↔
Tenant Improvement Allowance	1	1	1 - 3	↑
Developer TI's amortization	Yes	Yes	Yes	↔
Annual Rental Escalations	USCPI	USCPI	USCPI	↔

Major Industrial Transactions

Company Name	Type	Size
Ampard	Lease	148,840 SF

See more information

How Can NAI Support Your 2017 Plan?

Mexico vs. Home Country Comparison Analysis | Total Occupancy Cost Comparison Analysis | Mexico Relocation | Site Selection | Valuation | Sale Lease Back | Lease Recast | Lease vs Purchase | Construction / Tenant Improvements