SCOPE OF SERVICES
Offices Professionals &
To be the central point of coordination for corporate real estate services for NAFTA related activity, across Mexico and worldwide.

NAI Mexico was created because our assignments flow from operational needs that are part of our client’s long-term strategies---local and global. Although we are a real estate services provider, prior to making a real estate decision, our clients require assistance in multiple arenas, by team decision makers, within their corporations.

Your business is our business. Personalized service and collaborative teamwork form the core of our philosophy.

We provide custom solutions focused on your business objectives, taking a fiduciary position with your asset to maximize value at each point of the process.

Who we are...

At - A - Glance

NAI MEXICO is an exclusive member of NAI, the world’s largest real estate service delivery system. NAI is trusted by leading corporations and institutions with $45 billion in annual global real estate requirements.

NAI Mexico supports both Mexican and global clients through a platform of 10 offices in Mexico. In addition to traditional leasing and sales, NAI Mexico offers additional integrated services for design and construction, project management, supply chain solutions and operations relocation.

Each specialty practice is managed by experienced Mexico Directors.

For Real Estate Leasing and Sales, Gary Swedback and His Management Team brings over 45 years of experience supporting global investment in Mexico.

Our Vision:

To be the central point of coordination for corporate real estate services for NAFTA related activity, across Mexico and worldwide.

Our Mision:

NAI Mexico was created because our assignments flow from operational needs that are part of our client’s long-term strategies---local and global. Although we are a real estate services provider, prior to making a real estate decision, our clients require assistance in multiple arenas, by team decision makers, within their corporations.
Our Goal
To provide your entire management team:

A. A seamless process from planning to implementation.
B. A program tailored for each company’s specific requirements and services.
C. A web-based project management format (RealTRAC™) ensuring 24/7 accountability to all decision makers.

Markets Served
Cancun | Celaya | Cd. Juarez | Guadalajara | Hermosillo | Irapuato | Los Cabos | Leon | Matamoros | Mexicali | Mexico City | Monterrey | Nogales | Nuevo Laredo | Puebla | Puerto Vallarta | Reynosa | Queretaro | Saltillo | San Luis Potosi | Tijuana | Torreon | Villahermosa and all major Mexico markets.

Mexico Offices:

Corporate Profile
NAI MEXICO member of NAI, the world’s leading managed network of commercial real estate firms serving over 375 markets worldwide.
What we do...
Making a Difference.

Services
Tailored to each client’s needs.
Defined consulting engagement, phase by phase for the entire project or specific services.
Tradicional brokerage services for acquisition or marketing and sales.
Coordinated services available throughout Mexico, Latin America or world wide.

Brokerage Services
Tenant/Buyer Representation
Landlord/Seller Representation
Industrial
Office
Retail
Investment
Resorts/Hotels
Housing Developments

Market Analytics / Understanding
Industrial Site Selection
Multi-Market Comparison Analysis
Retail Services

NAI Mexico Build
Project Management
Architectural Design

Engineering
Master Planning
Budgeting
Infrastructure Analysis
Permitting/Entitlements
Construction Management Development Services

Supply Chain Solutions
Supply Chain Strategy
Logistics Services
Facility Design
Best Shore Sourcing
Turnkey Project Management

Relocation / Operations Management
Turnkey Manufacturing Consolidation and Relocation Solutions
Business Excellence

Free Trade Zone Analyses
North American/Global Trade Corridor
Assessment
Site Selection
Facilities
Economic Benefit Analysis

Valuation and Consulting
Land
Industrial
Office
Retail
Resorts/Hotels
Housing
What we do...

Brokerage Services
Market Analytics
NAI Mexico Build
Supply Chain Solutions
Supplier Services
Free Trade Zone Analyses
Relocation and Operations Management
Valuation and Consulting

Tenant/Buyer Representation
Landlord/Seller Representation
Industrial
Office
Retail
Investment
Sales
Sale Leaseback
Valuation
Joint Ventures
Lease vs. Purchase
Resorts/Hotels/Housing

Industrial Site Selection
Multi-Market Comparison Analysis
Business Climate
Gov. Incentives
Labor Issues
Infrastructure
Transportation
Real Estate Costs
Retail Services
Market Entry Strategy
Customer Strategy
Demographic Segmentation
Trade Area
Analysis/Mapping
Store Format/Size
Project Management
Architectural Design
Engineering
Master Planning
Budgeting
Infrastructure Analysis
Permitting/Entitlements
Environmental Services
Construction Management Development Services
Supply Chain Strategy
Supply Chain Restructuring
Network Modeling
Global Site Selection
Incentives Negotiation
Logistics Services
Logistics Modeling
Strategy Evaluation
Facility Design
Manufacturing
Distribution
R&D
Best Shore Sourcing
Turnkey Project Management

Localized Supplier Sourcing
Supplier Consolidation
Supplier Migration
NAFTA/Latin America Supplier Migration Seminars

North American/Global Trade Corridor Assessment
Site Selection
Identification
Comparative
Analyses
Facilities
Audit
Budgeting
Economic Benefit Analysis
Customs Comparison Analysis
Total Cost of Occupancy Analysis

Turnkey Manufacturing Consolidation and Relocation Solutions
Business Case Development
Incentives Negotiation
Facility Consolidation
Facility Relocation
Facility Disposition and Clean Up
Downsizing Support
Controls and Metrics
Business Excellence
Operational Issue Identification
Business Impact/Benefit Analysis Solution
Implementation

Valuation and Consulting
Land
Industrial
Office
Retail
Resorts/Hotels
Housing

Our Clients
# NAI Mexico Offices

**Cd. Juarez**
Ciudad Juarez Chih. C.P. 32460.

**Guadalajara**
Paseo del Bosque #205, Condominio Sta. Anita
Tlajomulco, Jalisco C.P. 45645

**Matamoros**
Herrera #9 entre 4ta. y 5ta. Colonia Centro
Matamoros, Tamaulipas C.P. 87300

**Mexicali**
Av. Zaragoza #1850-B, Col. Nueva
Mexicali B.C., C.P 21100

**Mexico City**
Bvd. Manuel Avila Camacho #36, Plso 14
Ofic. 1402, Torres Esmeralda II, Col. Lomas de Chapultepec
Mexico D.F., C.P. 11000

**Monterrey**
Ave. Morones Prieto #2440, Ote. Col.
Benito Juarez, Guadalupe N.L.
C.P. 67140

**Bajío**
Av. 5 de Feb. #1351, Edif. Empresalia
Torre Roble 404 Fracc. Industrial Benito Juarez
Santiago de Queretaro, Qro. 76120

**Reynosa**
Bvd. Poza Rica #1103, Local 4, Col. Escandon
Reynosa Tamaulipas, Mex. C.P. 88680

**Tijuana**
Bvd. Agua Caliente #10611, PB Edif.
Centura, Col. Aviacion, Tijuana B.C. 22420

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# NAI Mexico Int. Offices

## North America
Canada | Mexico | United States

## Latin America & The Caribbean
Argentina | Bahamas | Brazil | Chile
Costa Rica | Colombia | Cayman Islands
Jamaica | Mexico | Panama
Peru | Puerto Rico | Venezuela

## Asia-Pacific
Australia
India | Indonesia | Japan
Korea | Malaysia
New Zealand | Taiwan

## Europe & The Middle East
Germany | France | Greece
Georgia | Ireland | Italy
Latvia | Netherlands | Norway
Poland | Romania | Russia
Serbia | Sweden | Switzerland